

A Culture of Fine Wine: Rooted in Family, Inspired by Community

AUGUST 2025

NEWSLETTER

GAJA'S EXCEPTIONAL WHITE WINES A Tribute to Tradition and Innovation

The **GAJA** name is synonymous with innovation, elegance, and reverence for tradition, which has propelled the evolution of their four properties. Along with the iconic Barbarescos and Barolos we highlighted in our [June Newsletter](#), we are thrilled to spotlight the GAJA white wine portfolio this summer—the **2024 Rossj-Bass Langhe DOP** alongside the **2023 Alteni di Brassica Langhe DOP** and **2023 Gaia & Rey Langhe DOP**.

In addition to being a heartfelt tribute to family, these three wines are a direct reflection of the growing demand for high-quality whites, as well as the family's forethought to plant indigenous white varieties at higher elevations in response to climate change.

The Chardonnay and Sauvignon Blanc for **Rossj-Bass** are sourced from three sites including the eponymous Rossj Vineyard, which was named by Lucia and Angelo in honor of their youngest daughter **Rossana**. The 2024 vintage showcases a beautifully complex bouquet, with a mineral undertone complemented by subtle fruit and vegetal notes. On the palate, it offers a refreshing balance of exotic flavors with a long and savory finish.

The name **Alteni di Brassica** pays homage to the land itself — Alteni refers to the small stone walls that once surrounded the plots of land, and Brassica, the yellow flowers that bloom in the vineyards each spring. The 2024 vintage is remarkably fresh, with notes of lemon, lime, and lychee accompanied by vegetal aromas. Its crisp, taut acidity and characteristic savoriness are defining characteristics of this Sauvignon Blanc expression.

Gaia & Rey holds a special place in both history and heart, being the first Chardonnay ever planted in Piemonte and the first Italian white wine to be aged in barriques. Named in honor of Angelo and Lucia's eldest daughter, **Gaia** and Angelo's grandmother, **Clotilde Rey**, this wine is a tribute to family and innovation. The 2023 vintage presents an aromatic profile of remarkable intensity, heightened by spice notes such as sandalwood and vanilla. The palate offers a balance of freshness, richness, with a persistent and harmonious finish. Gaia & Rey is a true landmark wine, embodying both the pioneering spirit of the Gaja family and the elegance of Piemonte.



(Left to right) Marc Nuara, Giovanni Gaia, Corey Drake, Scott Ehrlich, Gian Intermaggio



2025 ANNE-CLAUDE LEFLAIVE MEMORIAL AWARD is Now Open for Applications

We are proud to announce the 2025 Anne-Claude Leflaive Memorial Award in partnership with GuildSomm. **The application window is officially OPEN now through August 22nd.**

Two beverage hospitality professionals who've made extraordinary contributions to their wine community will receive \$5,000 each to advance their education and/or that of their community.

We're seeking candidates who embody authenticity, originality, and passion for the industry — just as Anne-Claude did throughout her remarkable life and career.

Encourage suitable members of your community to [apply here](#), or learn more at [WilsonDaniels.com/Scholarships](#). Recipients will be selected in late September, and the awards will be distributed on October 1st.

Anne-Claude Leflaive Memorial Award

Application Window: August 1 – 22, 2025 at 11:59PM ET

ELIGIBILITY CRITERIA

- 21+ Years of Age
- U.S. Resident
- Work in Beverage Hospitality
- Made an Extraordinary Contribution to their Wine Community

WILSON DANIELS GUILDSOMM

Coming Together for A Culture of Fine Wine: WD'S 2025 NATIONAL SALES MEETING · SAN DIEGO, CA

Our team has been leaning into what we do best – sharing the incredible stories and wines from the family-owned producers we are proud to represent. Thank you to everyone who joined our suppliers in the market!

Earlier this month, the Wilson Daniels National team met in sunny San Diego for our annual National Sales Meeting. Following several days of productive business reviews and strategy discussions, a few of our incredible Domestic producers — **Mark McWilliams** (Arista Winery), **Guillaume Boudet** (Hyde de Villaine), **Vance Rose** (Jonive), **Josh Bergström** (Bergström Wines), and **Hugh Davies** (Schramsberg/Davies Vineyards) – joined the Team to share some bottles and tacos at Lola55.

A key highlight was a vintage Champagne blind tasting hosted by WD Education Director William Davis. And of course, no WD Annual NSM is complete without a themed costume party! This year's was Rock Through the Ages, and no one goes harder than Team WD! 🎸🥳

Representing 7 countries and 32 regions, our producers are at the heart of what we do, and we can't wait to continue sharing their wines with you this fall.

